

AI Strategy Lead

About the Company

Our client is a fast-growing technology firm helping organizations adopt and implement advanced artificial intelligence solutions across their operations.

Operating at the intersection of technology, product strategy, and business transformation, the company works with leadership teams to identify high-impact opportunities for AI, design practical solutions, and bring them into real-world workflows.

Their teams combine strategic thinking with hands-on execution, ensuring that AI initiatives move quickly from concept to production. The company fosters a culture centered on ownership, curiosity, collaboration, and continuous learning, where professionals are empowered to tackle complex challenges and create meaningful impact.

The Role

The AI Strategy Lead plays a critical role in translating business challenges into practical AI-driven initiatives.

You will work closely with leadership teams and internal engineering partners to identify opportunities, prioritize high-impact projects, and guide the development and implementation of AI-enabled solutions.

This role blends strategy, product thinking, and operational execution, ensuring that new technologies are successfully integrated into real business workflows.

Key Responsibilities

AI Opportunity Assessments: Conduct structured assessments to evaluate workflows, identify operational bottlenecks, and uncover opportunities where AI can deliver measurable value. Develop clear recommendations and implementation roadmaps.

Product & Strategy Initiatives: Lead focused initiatives that combine market research, user discovery, data analysis, and rapid prototyping to evaluate potential AI-enabled products or workflow improvements.

AI Solution Design: Collaborate with engineering teams to define solution requirements, shape system architecture, and guide the development of automated or AI-driven workflows using modern tools and platforms.

Adoption & Change Enablement: Support the successful rollout of new solutions by developing training programs, gathering feedback from users, and iterating on workflows to improve adoption and usability.

Stakeholder Alignment: Work closely with business leaders, technical teams, and operational stakeholders to maintain alignment, manage priorities, and ensure initiatives deliver measurable outcomes.

Knowledge Sharing: Document insights, develop repeatable frameworks, and contribute to internal knowledge resources that improve how AI initiatives are identified and executed across the organization.

What We're Looking For

Strong Strategic Thinking: Ability to analyze complex business challenges and translate them into structured technology-driven initiatives.

Excellent Communication Skills: Comfort presenting ideas clearly, facilitating discussions with leadership teams, and aligning cross-functional stakeholders.

Analytical and Problem-Solving Ability: Strong ability to evaluate data, identify patterns, and prioritize opportunities with measurable business value.

Adaptability and Ownership: Comfort operating in fast-moving environments, managing multiple initiatives, and taking responsibility for outcomes.

Technical Curiosity: Interest in emerging technologies and the ability to collaborate effectively with engineering teams to bring new solutions to life.

Execution Focus: Ability to turn strategic ideas into concrete initiatives, drive progress, and build repeatable processes that scale.